



# MINT JULEP 15# BULK

**VENDOR:**  
NECCO

**BROKER:**  
N/A

**DATES:** 12/14 THRU 1/11

*PREBOOK*

**Profit Margin**

**Order Qty**

**SRP**

**Unit Cost**

**Net Cost**

**Deal**

**COST**

**\$30.80**

**\$0.00**

**\$30.80**

**\$0.34**

**\$30.80**

**\$0.00**

**\$30.80**

**\$0.34**

**ASAP**

**#DIV/0!**

**Unit Cost**

**Net Cost**

**Deal**

**COST**

**\$30.80**

**\$0.00**

**\$30.80**

**\$0.34**

**\$30.80**

**\$0.00**

**\$30.80**

**\$0.34**

**ASAP**

**VENDOR:** NECCO  
**BROKER:** N/A  
**DATES:** 12/14 THRU 1/11

**PRE-BOOK:**

LAYMAN		INFORMATION:	
ITEM	PACK	ALW	ORDER
NUMBER	QTY	DEAL	QTY
15# MINT JULEP BULK			
373225	15#	\$0.00	

**NOTES:**



CUT ALONG DOTTED LINE



Profit Margin	Order Qty	Ship Date
#DIV/0!		ASAP



**REQUIRED:**

STORE NAME: \_\_\_\_\_

ACCT ID #: \_\_\_\_\_

ORDER DATE: \_\_\_\_\_

T.M. \_\_\_\_\_

INITIALS: \_\_\_\_\_

PRINT NAME: \_\_\_\_\_

SIGNED BY: \_\_\_\_\_

**OFFICE COPY**

PREBOOK RESTRICTION: IF INSUFFICIENT CUSTOMER ORDERS - PREBOOK WILL BE CANCELLED

**STORE NAME:** \_\_\_\_\_

**SIGNED BY:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**(PRINT NAME):** \_\_\_\_\_

**CUSTOMER COPY**

THIS IS A SIGNED ORDER - \$25 RESTOCKING FEE APPLICABLE IF NOT ACCEPTED



# NEW KRAVE RACK PROGRAM



**VENDOR:**  
VAPOR CORP

**DATES:** 12/14 1/13  
**BROKER:** N/A

(800) 237-1319

**PRE-BOOK:**

LAYMAN Item #	PACK QUANTITY	DESCRIPTION	COST	Net Cost	Unit Cost	SRP	Profit Margin	Order Qty	Ship Date
250837	55/	KRAVE E-CIG RACK LOADED	\$355.33	\$355.33	N/A	\$649.45	45.3%		ASAP
250704	10/	KRAVE 1001 STARTER KIT	\$111.88	\$111.88	\$11.19	\$19.99	44.0%	1	
250712	5/	KRAVE 1001 START KIT CAR ADP	\$24.69	\$24.69	\$4.94	\$9.99	50.6%	1	
250647	10/	KRAVE 1001 CARTRIDG HIGH MEN	\$68.75	\$68.75	\$6.88	\$12.99	47.1%	1	
250639	10/	KRAVE 1001 CARTRIDG HIGH TOB	\$68.75	\$68.75	\$6.88	\$12.99	47.1%	1	
250779 *	10/	KRAVE 200 DISPSBLE ECIG MEN	\$40.63	\$40.63	\$4.06	\$6.99	41.9%	1	
250720 *	10/	KRAVE 200 DISPSBLE ECIG TOB	\$40.63	\$40.63	\$4.06	\$6.99	41.9%	1	

GET 1 KRAVE 200 @ \$70 RETAIL VALUE  
ENTER ITEM #:

DELIVERY WHEN PRE-BOOK IS RECEIVED



### Krave 1001 Rechargeable Starter Kit

- THIS STARTER KIT INCLUDES
- 1 RECHARGEABLE E-CIG BATTERY
- 2 FILTERS (1 TOB / 1 MEN) - 1.4%
- WIRELESS USB CHARGER
- TRADITIONAL WHITE WITH GLOWING RED TIP



- CAR ADAPTER FOR USB CHARGER  
REQUIRES A USB CHARGER
- (INCLUDED IN STARTER KIT OR SOLD SEPARATELY)



**VENDOR:** VAPOR CORP  
**BROKER:** N/A  
**DATES:** 12/14 1/13

**PRE-BOOK:**

LAYMAN	ITEM	PACK	ORDER
NUMBER	QTY	QTY	QTY
KRAVE E-CIG RACK LOADED			
250837		55/	

**NOTES:**

FREE KRAVE PRODUCT:

ENTER KRAVE 200 #\*:



CUT ALONG DOTTED LINE

**REQUIRED:**

STORE NAME:	
ACCT ID #:	
ORDER DATE:	
T.M.	
INITIALS:	
PRINT NAME:	
SIGNED	
BY:	

**OFFICE COPY**

**STORE NAME:**

**SIGNED BY**  
(PRINT NAME):

**DATE:**

**PREBOOK RESTRICTION: IF INSUFFICIENT CUSTOMER ORDERS - PREBOOK WILL BE CANCELLED**

**THIS IS A SIGNED ORDER - \$25 RESTOCKING FEE APPLICABLE IF NOT ACCEPTED**

**CUSTOMER COPY**



# FLAVOR MILL DISPLAY

**VENDOR:**  
HERR'S

**DATES:** 11/12 THRU 1/31

**BROKER:**  
N/A



(800) 237-1319

**PRE-BOOK:**

**ORDER INFORMATION:**

LAYMAN Item #	PACK QUANTITY	DESCRIPTION	COST	Deal	Net Cost	Unit Cost	SRP	Profit Margin	Order Qty	Ship Date
385815	24/1.9Z	FLAVOR MILL BABY BACK 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385864	24/1.9Z	FLAVOR MILL CREAMY DILL 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385856	24/1.9Z	FLAVOR MILL HOT SAUCE 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385823	24/1.9Z	FLAVOR MILL KC PRIME STK 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385831	24/1.9Z	FLAVOR MILL KETCHUP 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385849	24/1.9Z	FLAVOR MILL RAGIN RANCH 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385807	24/1.9Z	FLAVOR MILL REG CHIPS 1.9Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385922	24/2.4Z	FLAVOR MILL JALAP POPR 2.4Z	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
385948	24/2.4Z	FLAVOR MILL BUF BLU CHS CURLS	\$14.64	\$1.00	\$13.64	\$0.57	\$0.99	42.6%		ASAP
NEW	1	FLAVOR MILL DISPLAY UNIT (1853)	FREE	\$0.00	\$0.00	\$0.00	\$0.00	N/A		ASAP

**MUST TAKE ONE OF EACH FLAVOR OR AT LEAST 9 CASES  
EARN \$10 PLACEMENT FOR PURCHASING A LOADED DISPLAY UNIT**

## FLAVOR MILL DISPLAY UNIT

•Dimensions:

54" x 22" x 11 3/8"

➤ NEW DISPLAY UNIT

➤ Displays 4 SKU's across and 6-8 deep- 4 row's down

■ A full display will hold:

- 112 BAGS:
- 4 SKU'S = 28 EA
- 5 SKU'S = 22 EA
- 6 SKU'S = 19 EA
- 7 SKU'S = 16 EA
- 8 SKU'S = 14 EA
- 9 SKU'S = 12 EA



Live Life with Flavor!



PREBOOK RESTRICTION: IF INSUFFICIENT CUSTOMER ORDERS - PREBOOK WILL BE CANCELLED

STORE NAME:

SIGNED BY  
(PRINT NAME):

DATE:

THIS IS A SIGNED ORDER - \$25 RESTOCKING FEE APPLICABLE IF NOT ACCEPTED

CUSTOMER COPY

VENDOR: HERR'S  
BROKER: N/A  
DATES: 11/12 THRU 1/31  
PRE-BOOK:

LAYMAN ITEM NUMBER	PACK QTY	ALW DEAL	ORDER QTY
FLAVOR MILL BABY BACK 1.9Z	24/1.9Z	\$1.00	
385815	24/1.9Z	\$1.00	
FLAVOR MILL CREAMY DILL 1.9Z	24/1.9Z	\$1.00	
385864	24/1.9Z	\$1.00	
FLAVOR MILL HOT SAUCE 1.9Z	24/1.9Z	\$1.00	
385856	24/1.9Z	\$1.00	
FLAVOR MILL KC PRIME STK 1.9Z	24/1.9Z	\$1.00	
385823	24/1.9Z	\$1.00	
FLAVOR MILL KETCHUP 1.9Z	24/1.9Z	\$1.00	
385831	24/1.9Z	\$1.00	
FLAVOR MILL RAGIN RANCH 1.9Z	24/1.9Z	\$1.00	
385849	24/1.9Z	\$1.00	
FLAVOR MILL REG CHIPS 1.9Z	24/1.9Z	\$1.00	
385807	24/1.9Z	\$1.00	
FLAVOR MILL JALAP POPR 2.4Z	24/2.4Z	\$1.00	
385922	24/2.4Z	\$1.00	
FLAVOR MILL BUF BLU CHS CURLS	24/2.4Z	\$1.00	
385948	24/2.4Z	\$1.00	
FLAVOR MILL DISPLAY UNIT (1853)	NEW	1	\$0.00

REQUIRED:

STORE NAME:  
ACCT ID #:  
ORDER DATE:  
T.M.  
INITIALS:

PRINT NAME:  
SIGNED BY:

OFFICE COPY

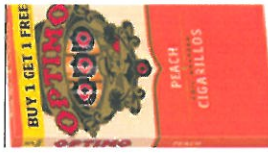


# SWISHER SWEETS 4TH QUARTER PROMOS



GRAPE MENTHOL MILD MILD MENTHOL ORIGINAL PEACH STRAWBERRY CHERRY

## VALID DATES: 10/08/12 - 12/31/12



### GRAPE ORIGINAL

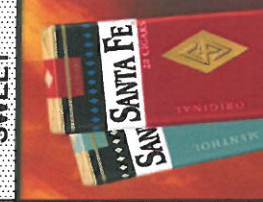
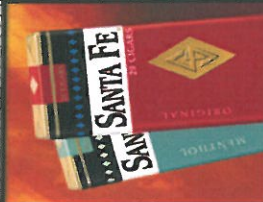
### WHITE GRAPE OPTIMO B1G1F

### BOWIE B1G1F

### LANCASTER B1G1F

### STARR PP \$1.99

SWISHER SWEET	Layman Item #	PACK QUANTITY	DESCRIPTION	LIST	DEAL	NET COST	UNIT COST	SRP	PROFIT MARGIN	SWISHER SWEET
	246793	10/20P	SANTA FE GRAPE CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246710	10/20P	SANTA FE MENTHOL CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246769	10/20P	SANTA FE MILD CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246868	10/20P	SANTA FE MILD MENTHOL CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246702	10/20P	SANTA FE ORIGINAL CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246876	10/20P	SANTA FE PEACH CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246900	10/20P	SANTA FE STRAWBERRY CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
	246975	10/20P	SANTA FE CHERRY CIGAR	\$16.89	\$2.00	\$14.89	\$1.49	\$2.29	35.0%	
OTHER CIGARS										
	245803	30/3PK	POM POM OPERA GRP PP99	\$22.14	\$1.00	\$21.14	\$0.70	\$0.99	28.8%	
	245829	30/3PK	POM POM OPERA ORIG PP99	\$22.14	\$1.00	\$21.14	\$0.70	\$0.99	28.8%	
	245811	30/3PK	POM POM OPERA WHT GRP PP99	\$22.14	\$1.00	\$21.14	\$0.70	\$0.99	28.8%	
	248609	20/10PK	OPTIMO CIG PEACH B1G1F	\$38.30	B1G1F	\$38.30	\$1.92	\$5.29	63.8%	
SCRAP										
	250928	6/2PK	BOWIE B1G1F	\$18.48	\$2.00	\$16.48	\$2.75	\$3.99	31.2%	
	255323	6/6F	LANCASTER SCRAP B1G1F	\$31.14	\$2.00	\$29.14	\$4.86	\$7.19	32.5%	
	256123	12/	STAR CHEW PP1.99	\$19.66	\$1.00	\$18.66	\$1.56	\$1.99	21.9%	





# SWISHER SWEETS 4TH QUARTER PROMOS



## VALID DATES: 10/08/12 - 12/31/12



LIL CIGARS: GRAPE



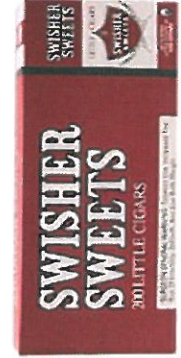
PEACH STRAWBERRY



MILD



ORIGINAL



CHERRY



MENTHOL



B3G2F: ORIGINAL



STRAWBERRY



PEACH



WHITE GRAPE

Layman Item #	PACK QUANTITY	DESCRIPTION	LIST	DEAL	NET COST	UNIT COST	SRP	PROFIT MARGIN	
247478	10/20PK	S SWEET LIL CIGAR GRAPE	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247544	10/20PK	S SWEET LIL CIGAR PEACH	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247569	10/20PK	S SWEET LIL CIGAR STRAW	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247585	10/20PK	S SWEET LITTLE CIG MILD	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247601	10/20PK	S SWEET LITTLE CIG #20273 ORIG	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247668	10/20PK	S SWEET LITTLE CIGAR CHERRY	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
247627	10/20PK	S SWEET LITTLE MEN CIGAR	\$33.92	\$2.00	\$31.92	\$3.19	\$4.69	31.9%	31.9%
246116	10/2PK	SS OUTLAW DBLE BARL RUM 2PK	\$14.36	\$2.00	\$12.36	\$1.24	\$1.99	37.9%	37.9%
246124	10/2PK	SS OUTLAW 2PK ORIGINAL	\$14.36	\$2.00	\$12.36	\$1.24	\$1.99	37.9%	37.9%
248476	20/5PK	SS CIG B3G2F PK ORIGINAL	\$45.48	\$2.00	\$43.48	\$2.17	\$3.19	31.8%	31.8%
248765	20/5PK	SS CIG PEACH B3G2F	\$45.48	\$2.00	\$43.48	\$2.17	\$3.19	31.8%	31.8%
248724	20/5PK	SS CIG STRWBRY B3G2F	\$45.48	\$2.00	\$43.48	\$2.17	\$3.19	31.8%	31.8%
248708	20/5PK	SS CIG WHT GRP B3G2F	\$45.48	\$2.00	\$43.48	\$2.17	\$3.19	31.8%	31.8%
248526	30/2CT	SS CIG BLACK PP1.19 PCH 22880	\$27.13	\$2.00	\$25.13	\$0.84	\$1.19	29.6%	29.6%
248286	30/2CT	SS CIG BLUBRY PP1.19 PCH	\$27.13	\$2.00	\$25.13	\$0.84	\$1.19	29.6%	29.6%
248229	30/2CT	SS CIG GRAPE PP1.19 PCH	\$27.13	\$2.00	\$25.13	\$0.84	\$1.19	29.6%	29.6%
245993	30/2CT	SS CIG WHT GRP PP1.19 PCH	\$27.13	\$2.00	\$25.13	\$0.84	\$1.19	29.6%	29.6%
248351	30/2CT	SS CIG 2/1.19 PCH ORIGINAL	\$27.13	\$2.00	\$25.13	\$0.84	\$1.19	29.6%	29.6%



RUM ORIGINAL



B3G2F: ORIGINAL

BLACK BLUEBERRY



GRAPE WHITE GRAPE



ORIGINAL

### IN STOCK, PLACE YOUR ORDER FOR THE SAVINGS!



# SMOKEY MOUNTAIN HERBAL SNUFF

**VENDOR:** SMOKEY MT CHEW INC  
**BROKER:** ACOSTA  
**DATES:** 10/12 THRU 12/31  
**PRE-BOOK:**

(800) 237-1319

LAYMAN Item #	PACK QUANTITY	DESCRIPTION	COST	Deal	Net Cost	Unit Cost	SRP	Profit Margin	Order Qty	Ship Date
---------------	---------------	-------------	------	------	----------	-----------	-----	---------------	-----------	-----------

255232	10/	SMOKEY MTN CHERRY *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255265	10/	SMOKEY MTN CLASSIC *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255182	10/	SMOKEY MTN GRAPE *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255224	10/	SMOKEY MTN MINT *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255240	10/	SMOKEY MTN PEACH *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255166	10/	SMOKEY MTN STRAIGHT *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255133	10/	SMOKEY MTN WINT *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255117	10/	SMOKEY MTN MINT POUCH *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255216	10/	SMOKEY MTN WINT POUCH *	\$25.00	\$1.00	\$24.00	\$2.40	\$3.79	36.7%		ASAP
255356	24/	SMKY MTN 2PK DSP WNT/STR	\$50.00	\$5.00	\$45.00	\$1.88	\$3.09	39.3%		ASAP
255349	40/	SMKY MTN 4PK DSP CLW/GMT/ST	\$100.00	\$16.00	\$84.00	\$2.10	\$3.79	44.6%		ASAP

**\* NOW IN STOCK - PLACE YOUR ORDER!!**

CHERRY SNUFF, CLASSIC SNUFF, GRAPE SNUFF, PLACH SNUFF, WINTERGREEN SNUFF, STRAIGHT SNUFF, ARTIC MINT SNUFF, WINTERGREEN POUCHES, ARTIC MINT POUCHES, 20 TARTAR FREE POUCHES, Long Cut Snuff Available in Seven Great Flavors

4PK DSP  
2PK DSP

**PREBOOK RESTRICTION: IF INSUFFICIENT CUSTOMER ORDERS - PREBOOK WILL BE CANCELLED**

**STORE NAME:**

**SIGNED BY**  
(PRINT NAME):

**DATE:**

**THIS IS A SIGNED ORDER - \$25 RESTOCKING FEE APPLICABLE IF NOT ACCEPTED**

**CUSTOMER COPY**

**VENDOR:** SMOKEY MT CHEW INC  
**BROKER:** ACOSTA  
**DATES:** 10/12 THRU 12/31  
**PRE-BOOK:**

LAYMAN	ITEM	PACK	ALW	ORDER	NUMBER	QTY	DEAL	QTY
	SMOKEY MTN CHERRY *	10/	\$1.00					
	SMOKEY MTN CLASSIC *	10/	\$1.00					
	SMOKEY MTN GRAPE *	10/	\$1.00					
	SMOKEY MTN STRAIGHT *	10/	\$1.00					
	SMOKEY MTN WINT *	10/	\$1.00					
	SMOKEY MTN MINT POUCH *	10/	\$1.00					
	SMOKEY MTN WINT POUCH *	10/	\$1.00					
	SMKY MTN 2PK DSP WNT/STR	24/	\$5.00					
	SMKY MTN 4PK DSP CLW/GMT/ST	40/	\$16.00					

**REQUIRED:**

STORE NAME:	
ACCT ID #:	
ORDER DATE:	
T.M. INITIALS:	
PRINT NAME:	
SIGNED BY:	

**OFFICE COPY**



# BIC 4TH QUARTER PROMO

VENDOR: BIC

BROKER: N/A

DATES: 10/1 THRU 12/31

(800) 237-1319

BIC

LAYMAN Item #	PACK QUANTITY	DESCRIPTION	COST	Deal	Net Cost	Unit Cost	SRP	Profit Margin	Order Qty	Ship Date
481374	50/DSP	BIC FAVORITES SERIES	\$44.00	\$3.50	\$40.50	\$0.81	\$1.29	37.2%		ASAP
482190	50/DSP	BIC POP CULTURE 50CT	\$44.00	\$3.50	\$40.50	\$0.81	\$1.29	37.2%		ASAP
481572	150/10	BIC 3 TIER 10 FREE 4QTR2012	\$111.10	10F	\$111.10	\$0.69	Varies	N/A		ASAP
481598	200/20F	BIC 4 TIER 20 FREE 4Q-2012	\$150.56	20F	\$150.56	\$0.68	Varies	N/A		ASAP
481416	275/36F	BIC 6 TRAY REFILL 36FR 4Q-2012	\$227.22	36F	\$227.22	\$0.73	Varies	N/A		ASAP



FAVORITE SERIES



**\$3.50 ALLOWANCE**

POP CULTURE

3 TIER DISPLAY WITH 10 FREE MAXI CLASSICS

4 TIER DISPLAY WITH 20 FREE MAXI CLASSICS

- 6 tray Refill Promotion:
- 1-Mini
- 2-Classics
- 1-Astrology Series
- 1-Tattoos Series
- 1-Gripper Lighter & Case
- 36-Free Maxi Classics



VENDOR: BIC  
 BROKER: N/A  
 DATES: 10/1 THRU 12/31  
 PRE-BOOK:

LAYMAN ITEM NUMBER	PACK QTY	ALW DEAL	ORDER QTY
<b>BIC FAVORITES SERIES</b>			
481374	50/DSP	\$3.50	
<b>BIC POP CULTURE 50CT</b>			
482190	150/10	\$3.50	
<b>BIC 3 TIER 10 FREE 4QTR2012</b>			
481572	150/10	10F	
<b>BIC 4 TIER 20 FREE 4Q-2012</b>			
481598	200/20F	20F	
<b>BIC 6 TRAY REFILL 36FR 4Q-2012</b>			
481416	275/36F	36F	



NOTES:

REQUIRED:

STORE NAME:	
ACCT ID #:	
ORDER DATE:	
T.M. INITIALS:	
PRINT NAME:	
SIGNED BY:	

CUT ALONG DOTTED LINE

PREBOOK RESTRICTION: IF INSUFFICIENT CUSTOMER ORDERS - PREBOOK WILL BE CANCEL

STORE NAME: \_\_\_\_\_ SIGNED BY (PRINT NAME): \_\_\_\_\_ DATE: \_\_\_\_\_

THIS IS A SIGNED ORDER - \$25 RESTOCKING FEE APPLICABLE IF NOT ACCEPTED

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